

# HFM, Planning, FDM

## CLIENT STATS

### General Company Info

- 2010 Rev: \$3.87 billion

### Products

- HFM
- FDM
- Planning
- BI+ Reporting

### Application Highlights

- Enterprise to HFM
- Planning deployment
- Merging of disparate US and Europe app requirements into one HFM app
- Complex foreign currency analysis
- Complex HFM Rules
- Custom FDM scripts
- End users exposed to HFM / FDM for the first time

## Project Overview

The Client implemented HFM / FDM globally across all business units to replace Hyperion Enterprise. Following the HFM rollout, the Client implemented Hyperion Planning globally to all department managers.

## Project Highlights

Finit's solution for the Client includes the following features:

- An HFM application that standardizes the data submission process and data integrity management for all regions and business units while also meeting each group's disparate reporting and analysis requirements.
- Complex foreign currency analysis rules that provide insight into the foreign exchange impact on cash flow line items, balance sheet roll forward detail, and variance reporting against budget, forecast, and prior years.
- HFM rules that automate the elimination of profit in inventory among business units.
- Hyperion Planning applications that extended the HFM Chart of Accounts and detail into more granular detail to support department / cost center planning.
- Driver based Hyperion Planning calculations to drive calculations such as benefits.
- Advanced FDM scripts, including a 'double map' of SGA detail for analysis by both nature and function.

## Benefit

- The project involved merging the needs of what had been two separate, distinct companies into a single system that provided both process standardization and meaningful analysis at a global level. At the same time, it was critical to preserve and accommodate the reporting requirements of the individual business units.
- The Client was accustomed to performing very complex analysis on cash flow, foreign currency impact, inventory profit eliminations, and other internal metrics. This functionality was maintained and improved in HFM.
- Hyperion Planning / HFM were tightly integrated through application and data design.
- Managers with little systems knowledge were able to easily enter planning data and drive calculated totals.