

# Agribusiness & Food Co.

## OneStream Success Story

Implemented a driver-based workforce planning solution (People Planning) to support planning across 40+ countries, 3,000+ cost centers, and 25,000+ employees while standardizing processes globally.

## Company Glance

For almost two centuries, our client has been a world leader in sourcing, processing, and supplying oilseed and grain products and ingredients.

\$42B

Revenue

25,000

Employees

360+

Facilities in 40+ countries

## Challenges

- Legacy regional solutions included Excel and Cognos with limited or no consistency or standardization leading to the need for extensive worldwide collaboration efforts.
- Due to the COVID-19 situation, worked 100% remotely with a global client team that was also 100% remote in many time zones making teamwork & collaboration more challenging.
- Hard & fast go-live date
- A condensed project timeline due to the upcoming budget cycle along with a late project start

## Legacy CPM

Diverse Excel-based processes together with Cognos for one region

## OneStream Solutions Delivered

People Planning (in OneStream) with a “cost-centers-in-the-entity-dimension” detailed cube

Workforce planning processes, calculations, and reporting

## Outcomes

### Rapid deployment

4 months from project start to go-live. The project was time-boxed from a late project start due to the upcoming annual planning cycle.

### Budget versioning

New budget versioning for rapid driver changes, for “what ifs”, and to analyze changes throughout the budget development cycle

### Standardization

Standardized process and tool (from inconsistent & non-standardized Excel and Cognos-based workforce planning) to achieve huge gains in business efficiency and accuracy.

### Cross charges

Utilized the Intercompany dimension for a specialized process to cross charge from the planning home cost center to a host cost center for expatriates and others.

### Future enhancements

The OneStream platform supports continuous process improvements – in this case offering ease of refinement to the workforce planning process over time.

### Driver-based modeling

Four layers of drivers, from global to country to location to cost center, which can be toggled independently